

Advantzware

ENTERPRISE RESOURCE PLANNING (ERP)

Software for Packaging

Estimating • Scheduling • Manufacturing
Distribution • Ecommerce • Accounting

Grow Your Business, Achieve Operational Efficiency, and Maximize Profitability

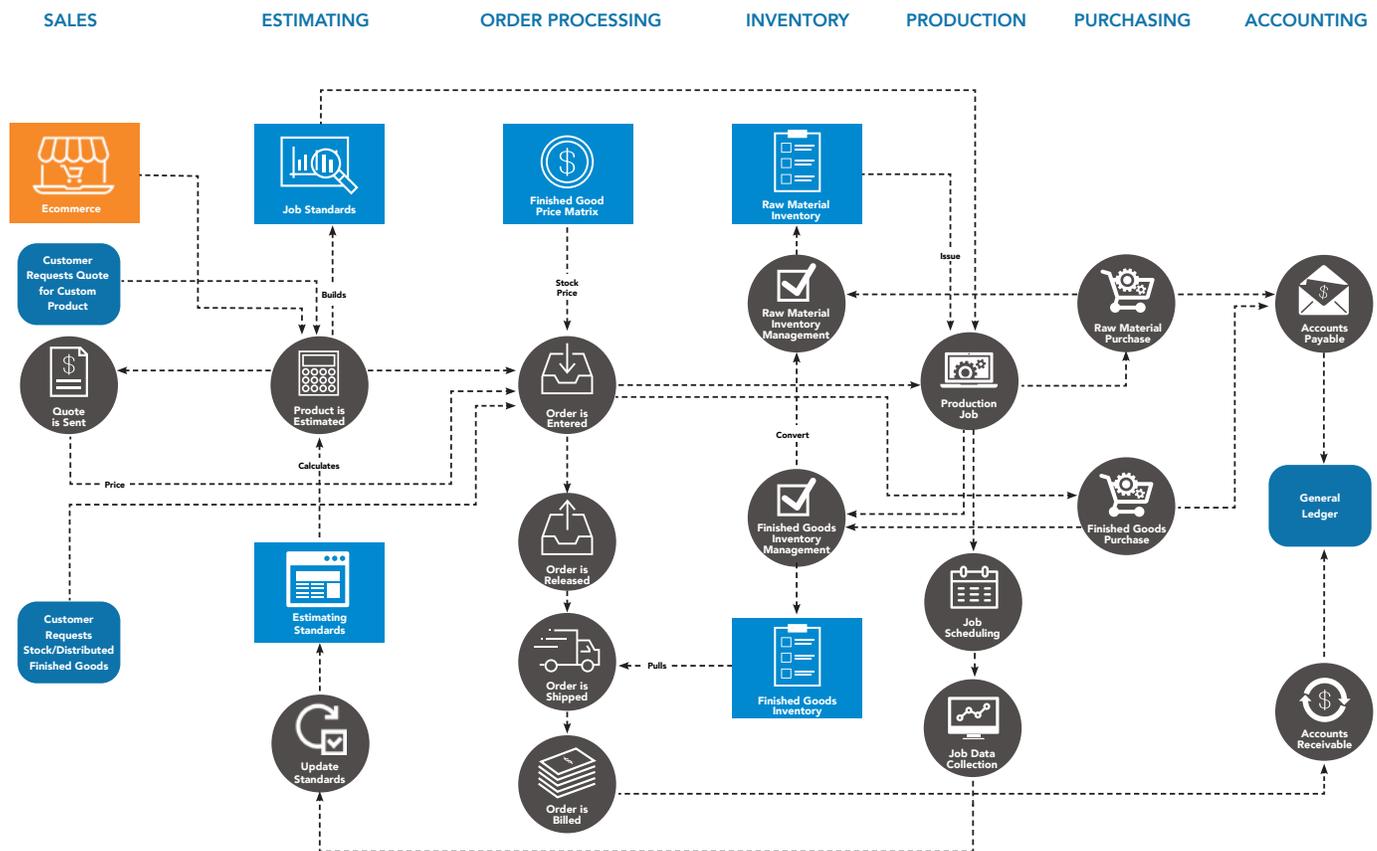
Advantzware is a flexible and comprehensive Enterprise Resource Planning (ERP) integrated solution to address the requirements of a full converting operation, independent packaging plant or part of an integrated company.

Designed for:

- Corrugated Boxes
- Folding Cartons
- Rigid Boxes
- Point of Purchase Displays
- Partitions
- Foam Manufacturing
- Wood Pallets and Crates
- Angle Board
- Sets and Kits
- Distribution

Streamline and Automate Your Workflow

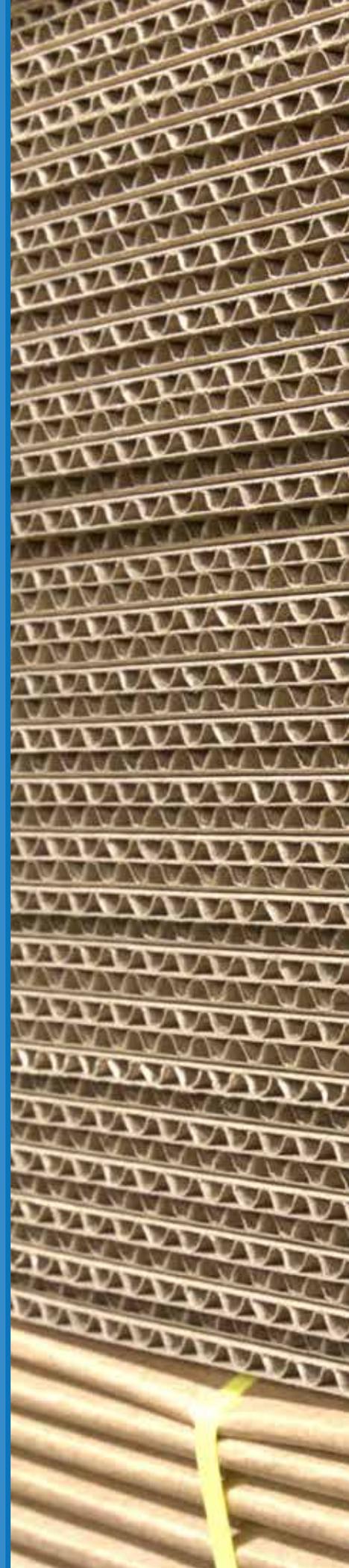
Reduce manual touchpoints with a streamlined automated system built for the packaging industry.



The key differentiator between Advantzware and our competitors is that we manage all of the products in the same system and database!

Advantzware has been continually enhanced and improved since the very beginning based on feedback from our valued customers. All of the enhancements we have ever made over the past 30 years are in the system and have been field tested and proven by hundreds of users. We provide stable software and regular upgrades to provide new technology and enhancements, but we never use a 'start over from scratch' methodology.

Our system upgrades are included in your support agreement now and forever. Receive the advantage of enhancements and improvements requested by customers just like you!



Core System Modules

A core set of modules plus a configurable set of optional modules that work together seamlessly for highly efficient data entry and flow of information through the system for maximum employee productivity.

ESTIMATING

Robust and detailed enough for any size packaging plant. The Advantzware estimating module is intuitively designed to help both new and seasoned estimators work smarter and bid sharper.

ORDER PROCESSING

Eliminate costly manual touchpoints through our streamlined order processing system. Maximize productivity and reduce manual re-keying as data seamlessly migrates throughout the end-to-end production process.

INVENTORY CONTROL

Accurately plan, track and manage assets through dynamic inventory management that provides increased efficiency and cost control while actively reducing manual touchpoints.

REPORTING

The Advantzware reporting platform, combined with our best-in-class software, provide actionable insights and real-time analytics across the organization.

PURCHASING

Elevate your procurement team's performance with an automated streamlined purchasing process that provides visibility into the business impact across a wide range of product types.

JOB COSTING

Gain the advantage of comprehensive cost tracking and analysis so unexpected surprises can be dealt with immediately before they become a larger problem. Track actual production costs of in-progress jobs and compare costs against estimates and past performance.

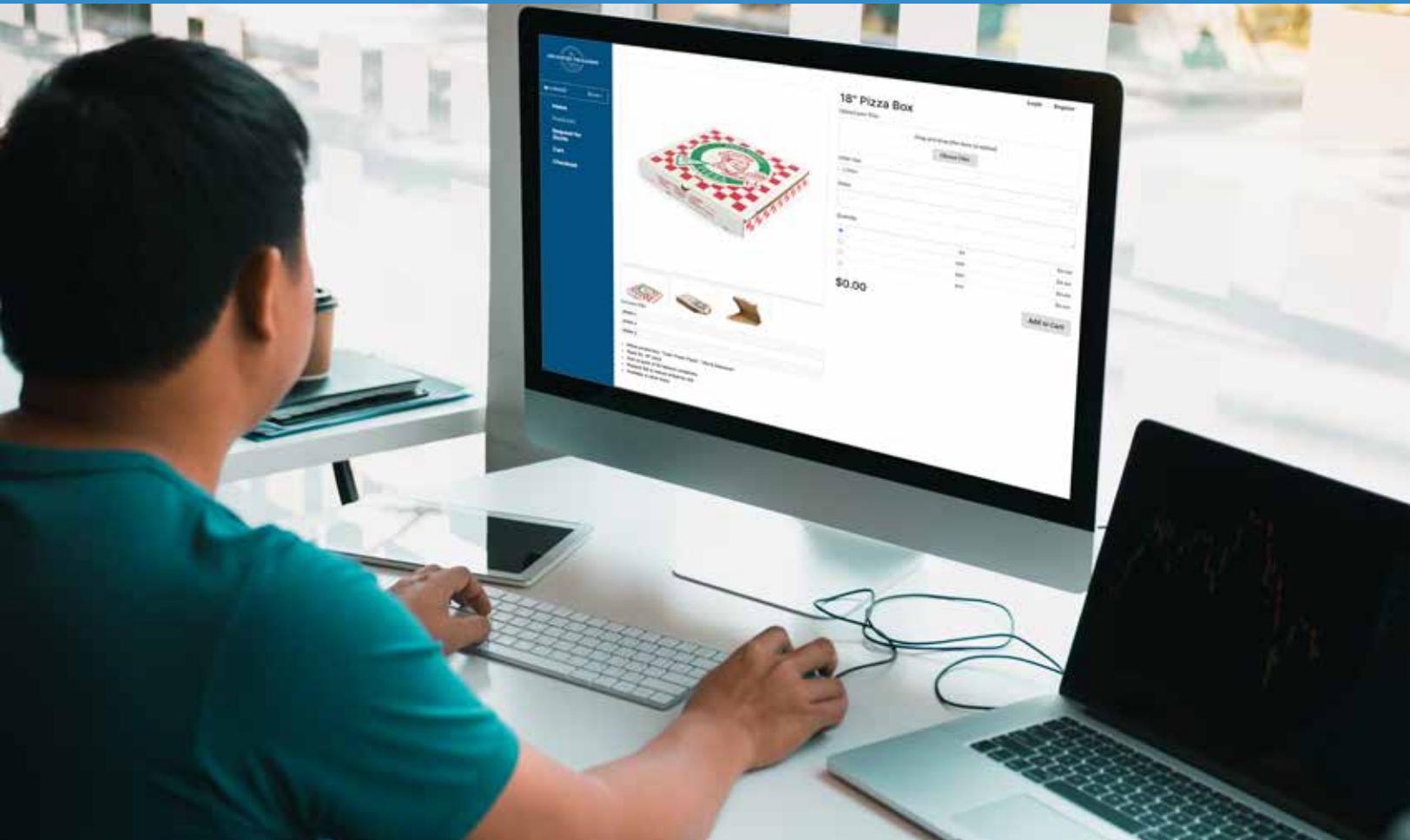
ACCOUNTING

Visualize business performance at-a-glance with a full suite of financial reports that provide real-time actionable information. Integrate and automate financial operations for better cost management and more accurate billing.



Take Your Business Online through Ecommerce

Branded Ecommerce sites accelerate high value business with a powerful suite of tools including online ordering, personalization and inventory management.



ECOMMERCE

Fast-track your business with Advantzware Ecommerce. Your business needs modern, secure, easy to use channels of communication for your clients. Your Ecommerce Sites provide communication channels to accelerate high value business with its powerful suite of tools. It's like having digital customer service that never sleeps.

- **Streamlined Ordering Process.** Our intuitive user experience allows you to automate and streamline order procurement and eliminate costly errors for a wide range of products.
- **Personalized Orders.** From standard box designs to custom apparel packaging, help your clients easily create custom packaging online with 3D previews of the design.
- **Manage & Control Inventory.** Empower your clients by allowing them to quickly reorder stock items, view inventory levels, check order status, request quotes and customize versioned products all from one online portal.
- **Customizable Branded Sites.** Private ecommerce sites securely share information, customized with their logo and brand colors to present a more polished and a professional look to your clients.



Maximize Productivity with Optional Modules

SCHEDULING

Reduce labor costs, improve team communication and streamline production planning through an interactive Gantt chart that provides drag-and-drop functionality to prioritize jobs and a dynamic visual representation of jobs in progress.

BROWSER SCHEDULE VIEWER

Keep all employees abreast of the current schedule and machine capacity for planning shipments of existing jobs and delivery dates of new jobs through schedule board snapshots on wide screen monitors in the plant or on individual computers.

SHOP FLOOR DATA COLLECTION

Streamline data collection with touch sensitive monitors that provide fast and easy real-time production floor reporting by job, employee, and machine with just the press of a finger.

DIRECT MACHINE INTERFACE (DMI)

Improve the productivity of your manufacturing process by connecting directly to all types of production equipment through a family of Machine Data Terminals (MDT).

QUALITY CONTROL

The Quality Control module leverages the User Defined Fields functionality so that custom QC checklists can be created and accessed in the shop floor data collection module with tabs and fields of various types that can be entered by employees.

SHARP SHOOTER

Track raw materials, work in process, manufactured goods and purchased supplies in real-time utilizing the latest scanning technologies of wireless RFID tags and/or barcodes.

WORK IN PROCESS (WIP)

Update job costing and reduce inventory levels simply by scanning special barcoded WIP tags to streamline the process for raw material roll stock as well as sheets and other materials. Touch sensitive screens and barcode scanners speed operators through the inventory transaction processes. Materials are tracked as they move through the routing process of each job.

CRM INTEGRATION

Advantzware is integrated with Zoho CRM, a web-based CRM tool from Google. Manage all of your remote sales employees with Zoho CRM as they are prospecting for new customers. Once a prospect becomes a customer, all of the customer and contact information flows into the customer file in Advantzware where many more CRM features are available for working with customers.

REQUEST FOR QUOTE (RFQ)

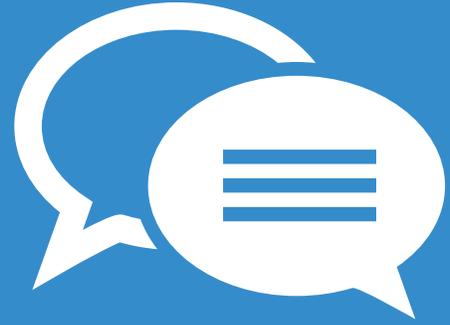
Speed the estimation process with the RFQ module that empowers sales and customer service team members to enter specifications for manufactured items. Information entered is sent directly to the estimating system for the estimator to calculate the quote price then transferred back to the RFQ for reference.

ADVANTZWARE OPEN ANALYTICS (AOA)

Create custom reports or designate standard reports in your preferred format, schedule them to run at a certain time of day and be emailed automatically to a group of people that you designate. Use this module to create dynamic dashboards of information in graphical format.

APPLICATION PROGRAMMING INTERFACE (API/EDI)

The Advantzware REST API facilitates integration with other applications and third-party tools by adhering to RESTful principles. These API's enable you to programmatically create, update or read data in the different modules.



"We did it! We made the switch from HRMS and never looked back! We finally have all the data we need to make this year our most profitable year yet! Thank you Advantzware."

Robert Niedermeier, Valley Container

"The Advantzware Electronic Schedule Board coupled with the Direct Machine Interface Module allows me to keep my finger on the pulse of my business and improve our overall production efficiency."

Bill Codo, Accord Carton

"Advantzware has been a true business partner to us. Their responsiveness and flexibility has allowed us to grow exponentially over the years without adding additional layers of cost. Their customer service is second to none."

Alex Fahrenholz, Premier Packaging

Expect More With Advantzware

We are more than just a vendor. We are a true business partner.

With Advantzware, you will find an excellent partner with a team of people that are dedicated to your success and ready to assist in any way at any time. Technology is always changing so you want a vendor that is focused on your specific needs and willing to adapt the solution to meet your requirements. More importantly, you want a vendor who will be there to support you when things are not working as planned.

We know every one of our customers personally, we know their business, we understand their needs and we are committed and focused on doing what is best for them every day. We are the only company in our market that can provide this level of focused attention.

We are a company where the owners are involved in the business every day. Our company is made up of the best people we can find in the industry and they are focused solely on this market, this business and its customers. We are not a multi-national company where you are a small fish in a big pond.

Advantzware Advantages:

- Customer Help Desk with live people answering the phone
- Internal CRM with support ticket process
- Customer Portal for real time support details
- "Ask The Experts" free training webinars monthly
- Quarterly Update webinars
- Customer Audits to maximize the use of the system
- Product release schedule with Product Roadmap
- Detailed release notes and documentation
- Dedicated Resource Plans for partnership service
- Appliance and Hosted options for guaranteed system performance
- Our owners and executives work in the business every day to focus on your needs



Advantzware

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