



ESTIMATING

Dynamic Pricing Technology

A Robust Estimating Solution For Packaging

Improve sales and profitability by streamlining your estimating process from customer request to quotation. Intuitively designed to help both new and seasoned estimators work smarter, faster and bid sharper. User friendly, flexible and comprehensive with detailed cost analysis for any size packaging plant.

INDUSTRY EXPERTISE

Specifically engineered to provide cost estimates for corrugated boxes, folding cartons, rigid boxes, point of purchase displays, partitions, foam, wood pallets and crates, V-Board, angle board, lamination, windowing, wax coating, foil stamping, embossing, farm outs and subcontract work. Delivered with industry specific material and machine standards that are easy to learn and update. Supported by Packaging Technicians with years of experience for packaging knowledge.

STREAMLINE YOUR PROCESS

Empower the sales and customer service team to sign more business faster with a streamlined estimating technology that delivers quotes in seconds. The estimator can import a CAD file and RFQ specs or manually enter the customer, style, board grade and box dimensions, then Advantzware calculates the blank size with scoring allowances, sheet size with number up and trim allowances, creates the bill of material, builds the machine routing, optimizes the unitization, import preparation charges, calculates the standard cost and suggests a selling price.





ESTIMATING

Dynamic Pricing Technology

SEAMLESS INTEGRATION

- Imports request for quote specifications
- Loads CAD-CAM Files
- Transfers machine standards via real-time data collection
- Tooling and preparation tracking
- Generates quotes & quote history
- Finished Goods creation & allocation
- Raw Material requirements by job
- Purchasing by best cost vendor
- Forecasts due dates via schedule board capacity
- Quote to order conversion

POWERFUL FILE MAINTENANCE

- 2D and 3D images box, CAD & die images
- Box styles with formulas for SF, layout, unitization, die rule die #up
- Vendor score types
- Vendor score types
- Raw materials with vendor cost matrixes
- Machine standards with setup, run and waste
- Machine routing by style and size
- Machine limitations by blank, sheet, caliper, panels, slots and quantity
- Machine attachments
- Machine parts with life expectancy
- Tooling and usage tracking
- Warehousing
- Truck and carrier freight rates
- Customer price margin matrixes by style, SF and cost
- Quote history

DYNAMIC CALCULATIONS

- Blank size and square feet calculation
- Nesting, die rule, die and sheet size
- Normal or cross grain logic with machine trim
- Stock sheet calculation to minimize waste
- Machine routing with waste, setup & run standards
- Packing unitization with stacking patterns
- Freight calculation
- Commissions & overhead: margins by customer, style and MSF

COMPREHENSIVE FEATURES

- Dynamic search criteria by customer, part#, style, box size, die#, CAD#
- Metric or Imperial dimensions by decimal, 16th's or 32nd's
- Single item, two piece boxes, sets and gang runs
- Machine feed by roll, sheet, blank and assembly
- Unlimited attachments for CAD, die and graphics images
- Manufactured and purchased components
- Subcontract labor and outside material
- Vendor cost matrixes with quantity breaks
- Die layout formulas
- Unitization formulas
- Automatic machine routing
- Global quote price changes
- Global raw materials cost price changes